

DTE DUTCH THERMAL ENGINEERING N.V. DTE.eu

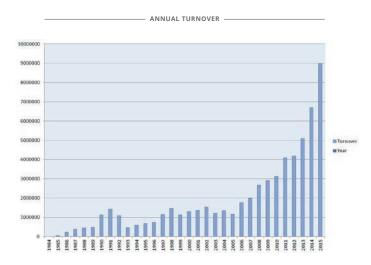
ABOUT DUTCH THERMAL ENGINEERING N.V.

Many things have changed since the Dutch Thermal Engineering N.V. (DTE) was established in 1984. From starting out trading in air ducts, our company has grown to become a worldwide producer of state-of-the-art cooling, heating and tempering installations for the industrial mechanical engineering sector. Our growth has been exponential: we have become ten times our original size in under a decade.

RESEARCH, LEARNING AND EXCELLING

Knowledge is gained by experience; not by avoiding challenges but meeting them head on.

Our motivated staff never stop learning, whilst striving for perfection. That is what makes the difference. This means your wishes can be transformed into an excellent, technically feasible solution. This mindset underpins our success story.





RVS Haanstaal b.v. • Konnetlaantje 28 • 1435 HW Rijsenhout • tel: 0297-342841 • fax: 0297-345200 • info@haanstaal.nl • www.haanstaal.nl

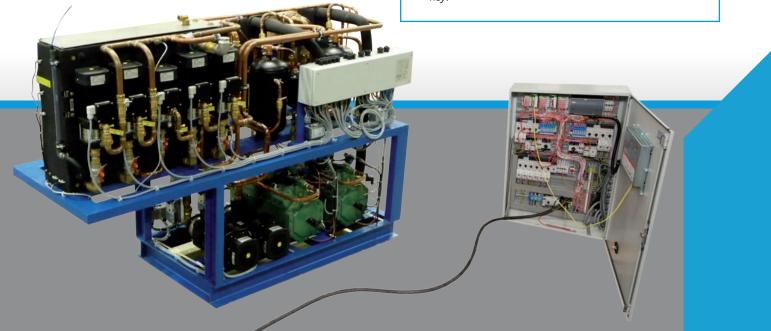
DTE'S VISION DEVELOPMENT OF NEW LEADING PRODUCTS

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With our ears tuned to the market, we remain focused on the wishes of our clients. Our aim is always to be one step ahead. In 2005, DTE went global under the enthusiastic leadership of Frank Geerdink, which resulted in two new locations: a production facility in Indonesia and a subsidiary company in Denmark. Our production capacity in the Netherlands has recently doubled.

Our goal? Exploring new market sectors, realising shorter delivery times and offering competitive prices. And we are well on our way to achieving every one of these aims. DTE continuously develops innovative high quality products at excellent prices for the offshore industry, bakery installations, the chemical and pharma sectors and new sectors such as biogas plants.

- Client-focused. DTE always realises client specific installations to meet your unique situation perfectly.
- Flexible. Thanks to our high quality engineering, we react flexibly, fluently and rapidly to the needs of the market.
- **Reliable.** We focus on sustainable connections, in which quality and reliability of the installations are key.



DTE'S MISSION ENTHUSIASTIC AND COMMITTED

We are always at the ready for our clients. DTE is an enthusiastic, proactive partner who likes to think in tandem with you, regarding client specific, tailor made solutions. Nor does our commitment stop at the delivery and installation of the product. We ensure a systematic follow-up allowing us to continue to monitor things. In our experience, this approach leads to satisfied clients and contented staff.

The development of client specific systems ensures our Engineering and Production departments continue to meet a wide variety of challenges. Our company philosophy is to enthuse everyone into being innovative and thinking about continuous improvement.

When developing installations we try to work as sustainably as possible, with a clear notion about energy saving. As well as being more economical for the end user, we also make a positive contribution to our environment.





OUR USPS AT DTE YOU CAN ALWAYS RELY ON THE FOLLOWING:

- We know your challenges, problems and installations
- DTE always supplies realistic, tailor made solutions
- We offer very short delivery times
- Our organisation and staff are extremely flexible
- Installation at your location
- Worldwide 24/7 service
- Training for your staff
- Superior quality and reliability
- Excellent price-quality balance
- We are a partner for life

OUR MARKETS FROM FOOD INDUSTRY TO OFFSHORE

DTE particularly focuses on the mechanical engineering segments of the various industrial market sectors. For an image of our versatility, we will highlight a number of our key markets.

- Biogas industry
- · Chemical and pharmaceutical industry
- Packaging industry
- Welding installation market
- Graphic reproduction industry
- Plastics industry
- Laboratories
- Machine processing industry
- Shipping and offshore
- Ultrasonic cleaning
- Electrical discharge machining
- Food industry







OUR LOCATIONS WORLDWIDE SERVICE

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DTE grows every year, adding to our knowledge and production capacity. This is a stable and healthy growth and a clear demonstration of our clients' trust. Based in Gaanderen in the Netherlands, DTE has been developing and producing installations for in excess of thirty years.

In 2005 we established our production facility in Indonesia, where semi-finished products for our installations are manufactured. Our latest acquisition is our subsidiary company Boe-Therm in Denmark. Boe-Therm, a company with many years of experience under its belt,, specialises in tempering machines for oil and water up to respectively 350°C and 200°C. This makes it a perfect fit with DTE's product range. The growth in our organisation and the satisfaction of our clients and staff form a solid base for our confidence in the future!







DOVER International B.V. A SWEP Representation, Sales Office Benelux Rijksstraatweg 36, 7231 AG Warnsveld, The Netherlands Direct phone: +31 575 575 197, info.benelux@swep.net, www.swep.net

Economy and Ecology in Refrigeration

SWEP brazed plate heat exchangers offer efficiency, safety, and reliability in industrial and commercial refrigeration applications worldwide. Our compact high-capacity products withstand extreme pressures. Their excellent thermal performance, minimal critical charges, and rapid response save both costs and space. All refrigerants are supported, including CO_2 in systems that can recover and re-use energy. Economy and ecology in today's refrigeration – and tomorrow's.



RESEARCH & DEVELOPMENT KNOWLEDGE DRIVEN MINDSET

Our staff continuously seek improvement opportunities in production processes and/or in installations. This is a natural process closely linked with the technology and focused atmosphere generated within our organisation. We also make a determined effort in our development processes to perfect installations and production methods. Research & Development is also used for external objectives: the development of special products for our clients. This means that, in the strictest confidence, you can always consult us on any issue for which we will discreetly help you find the very best solution.





DTE TRAINING INCREASE YOUR STAFF'S OPERATIONAL EFFECTIVENESS

Would you like to provide your staff with additional skills to help in their activities? DTE has set up a training programme aimed at sales and technical staff in the mechanical engineering sector. This will improve your staff's operational effectiveness. The improvements will be reinforced by our consistent availability to offer on the job support, even after the training course. If you are interested and would like more information, please feel free to contact us regarding the possibilities.





Your innovative refrigeration specialist !

ECR-Nederland BV - P.O.box 16, 5670 AA Nuenen T: 040- 2990600 - E: verkoop@ecr-nederland.nl

www.ecr-nederland.nl

For many years a partner of DTE

ECR-Nederland BV is your innovative refrigeration specialist and wholesaler, with own specilized (Unitbouw) unit assembly department. We have over 67 years of experience in refrigeration engineering and we can meet any cooling challenge.

We are a reliable partner with national coverage in the Netherlands and Belgium and a solid European network. We are the prime supplier for the refrigeration contractor.

ECR-Nederland provides refrigeration and climate products across the full width and depth in every refrigeration business segment.



DTE'S FUTURE HEALTHY PROGRESS AND CONTINUOUS DYNAMICS

DTE has every confidence in its own capabilities, in the dynamics of our market sectors and in the manifold opportunities the future will present. We look forward to adopting an even better position on the worldwide market, whilst achieving healthy progress in our capacities. Naturally, in this process the introduction of new cooling, heating and tempering installations will be high on our agenda. We will also open a new production hall in Gaanderen – making us even more flexible – and we are planning both a new build and an extension to our workshop. However, our focus for the coming years will remain on a determined drive towards efficiency and sustainability for our clients, as this is and always will be key. We hope to continue to surprise our clients and support them with our superior, high quality products. Products which make *all* the difference!





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Scountants en adviseurs www.gripadviseurs.nl

Grip staat voor Grip. Voor wat we zijn. **Gedreven** om onze cliënten zo goed mogelijk te helpen. We gaan voor **Resultaat**, niet in kwantiteit, maar in kwaliteit. We zijn **Inventief** in advies. Elke dag, voor elke cliënt. Door betrokken te zijn en echt geïnteresseerd in de mensen voor wie we werken. Omdat alleen dan advies echt **Persoonlijk** is.

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Een aandeel in elkaar





Dutch Thermal Engineering N.V. Westerbroekstraat 18 7011 EX Gaanderen The Netherlands

T +31 (0)315 - 32 83 11 E info@dte.eu

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